



**Cambridge  
College**



**Northern Essex  
Community College**

**TRANSFER ARTICULATION AGREEMENT**

**Cambridge College  
Bachelor of Science in Health Care Management**

**And**

**Northern Essex Community College  
Associate in Science in Business Management: Healthcare Practice Management**

**Spring 2017**

**Northern Essex Community College**  
**AS in Business Management: Healthcare Practice Management**  
**To**  
**Cambridge College**  
**BS in Health Care Management**  
**NECC-Cambridge College Partnership**

Northern Essex Community College's partnership with Cambridge College enables A.S. in Healthcare Practice Management students to transfer up to 72 NECC credits toward a Cambridge College Bachelor of Science in Health Care Management.

The primary purpose of our Healthcare Practice Management program partnership with Cambridge College is to maximize the number of transferable credits, and facilitate ease of enrollment between our two institutions.

This program partnership is designed to maximize the students' educational experience and earned credits in the following ways:

- Cambridge College provides graduates of Northern Essex Community College's Associate of Science in Healthcare Practice Management guaranteed admission into its Bachelor of Science in Health Care Management.
- Cambridge College accepts, *in total*, all credits constituting the NECC Associate of Science degree in Healthcare Practice Management.
- Cambridge College permits NECC's Healthcare Practice Management students to take additional NECC courses above and beyond the credits applied to their Associate's degree, for a total of up to 72 transferable credits. These additional NECC courses are identified in the table below, and must be completed at a grade of 2.0 or higher for inclusion in this program.
- Cambridge College will provide an eighteen (18) percent tuition discount for the Cambridge College portion of the program.

In order to continue providing students with the best possible opportunities to further their education, Northern Essex Community College and Cambridge College are committed to creating program partnerships that will insure that all students have the opportunity to continue to advance and excel.

This agreement shall remain in effect for a period of three years from the date listed below, with the provision that the terms specified herein will continue to apply to students admitted from Northern Essex Community College's AS Business Management: Healthcare Practice degree within one year of the expiration of the agreement. Each institution agrees to provide timely notice to the other in the event of any modification to the curriculum that might affect compatibility for

admission and transfer of coursework. This agreement may be subject to change, with notification, if curriculum requirements change at either institution. Students admitted to the Northern Essex Community College's AS Business Management Healthcare Practice degree program prior to such notification shall be admitted to Cambridge College on the basis of this agreement. This agreement is conditional upon the Business Department maintaining its' program approval from the Massachusetts Board of Higher Education.

**NORTHERN ESSEX A.S. BUSINESS MANAGEMENT (HEALTHCARE PRACTICE)  
TO  
CAMBRIDGE COLLEGE B.S. IN HEALTH CARE MANAGEMENT**

Northern Essex A.S. Business Management (Healthcare Practice)		Cambridge College B.S. Health Care Management	
<b>GENERAL EDUCATION BLOCK</b>			
ENG101 English Composition I	3	WRT101 College Writing I	3
ENG102 English Composition II	3	WRT102 College Writing II	3
<b>See Additional Course section below</b>		Arts & Humanities Elective I	3
<b>See Additional Course section below</b>		Arts & Humanities Elective II	3
Science Elective I	3	Nat. & Phys. Sciences Elective I	3
Science Elective II	3	Nat. & Phys. Sciences Elective II	3
Social Science Elective I	3	Social Science Elective I (PSY 110 Systems Thinking in Psychology required)	3
COM 112 Interpersonal Communications	3	Social Science Elective II	
Computer Elective CIS 110; 112, 113 or 210	3	CMP130 Intro. To Computer Applications	3
No Transferable Course		LRN175 Principles & Processes of Adult Learning	3
No Transferable Course		CTH225 Foundations of Critical Thinking	3
<b>See Additional Course section below</b>		MAT101 College Math I	3
MAT 125-Statistics	3	MAT102 College Math II	3
No Transferrable Course		WRT201 Research Approaches	3
<b>Courses from NECC transferring as Open Electives</b>			
BUS 105 Managerial Business Communications	3	Cambridge College Open Elective	3
BUS 211 Business Law I	3	Cambridge College Open Elective	3
HES 104 Medical Office Administration	3	Cambridge College Open Elective	3
HES 115 Medical Terminology	3	Cambridge College Open Elective	3
HES 203 Healthcare Management Leadership Skills	3	Cambridge College Open Elective	3

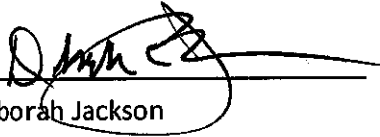
Northern Essex A.S. Business Management (Healthcare Practice)		Cambridge College B.S. Health Care Management	
<b>B.S. DEGREE DISTRIBUTION (Major Requirements) (42 credits total)</b>			
BUS 101 Introduction to Business	3	BSM 305 Principles of Managing Organizations	3
Accounting 101 or higher	3	BSM 330 Financial Accounting	3
HES 109 Fundamentals of Healthcare Finance	3	BSM 332 Financial Management	3
No Transferable Course		BSM 333 Statistics for Business	3
No Transferable Course		BSM340 Managing Information Systems and Databases	3
		COM 322 Effective Oral Presentations	3
HES 108 Intro to Healthcare Services	3	BSM 350 Comparative Health Care Systems	3
MGT 205 Human Resource Management	3	BSM 351 Human Resource Management in Health Care	3

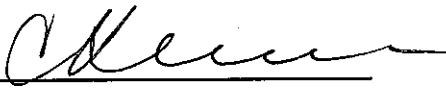
No Transferable Course		BSM 352 Health Care Economics	3
HES 201 Healthcare Law and Ethics	3	BSM 354 Legal & Ethical Aspects of Health Care	3
No Transferable Course		SCI 339 Epidemiology and Public Health	3
No Transferable Course		HCM 301 Health Care Policy and Reform	3
MRT 103 Coding and Classification for Medical Billing	3	HCM 300 Health Insurance and Reimbursement	3
No Transferable Course		HCM 400 Health Care Management Capstone	3
	<b>63</b>		<b>63</b>
<b>ADDITIONAL COURSES TO BE TAKEN AT NORTHERN ESSEX</b>			
<b>200-level or above Arts and Humanities course</b>	<b>3</b>	<b>Arts and Humanities Elective</b>	<b>3</b>
<b>200-level or above Arts and Humanities course</b>	<b>3</b>	<b>Arts and Humanities Elective</b>	<b>3</b>
<b>MAT 122- Quantitative Reasoning</b>	<b>3</b>	<b>College Math I</b>	<b>3</b>
	<b>9</b>		<b>9</b>

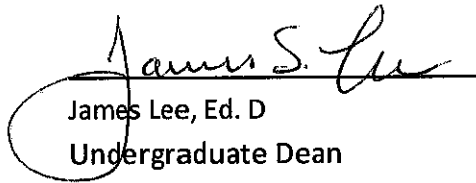
Signatures

Date: \_\_\_\_\_

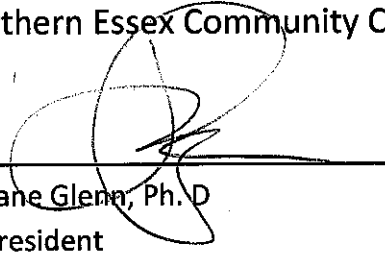
Cambridge College

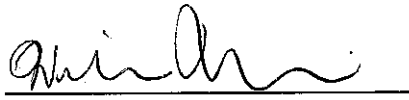
  
Deborah Jackson  
President


  
Catherine Koverola, PhD  
Provost, Vice President of Academic Affairs

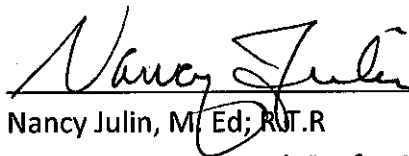
  
James Lee, Ed. D  
Undergraduate Dean

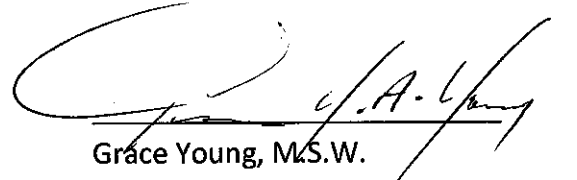
Northern Essex Community College

  
Lane Glenn, Ph. D  
President

  
William Heineman, Ed. D  
Vice President of Academic and  
Student Affairs

  
Mary Farrell, M.S.  
Dean, Health Professions

  
Nancy Julin, M. Ed; R.T.R  
Assistant Dean, Health Professions and  
Director of iHealth Programs

  
Grace Young, M.S.W.  
Dean, Academic and Career Advising,  
Articulation, and Transfer