

# **ARTICULATION AGREEMENT**

Between the

Associate in Science Degree  
In Accounting  
of

Northern Essex Community College

and the

**UNIVERSITY OF MASSACHUSETTS LOWELL**

March 2014

This articulation agreement has been established between Northern Essex Community College and the University of Massachusetts Lowell, Manning School of Business. This agreement was developed with the intent of facilitating the transfer process from Northern Essex Community College (NECC) to the University of Massachusetts Lowell. These agreements will serve as a guideline for those who desire to transfer from Northern Essex Community College into the Bachelor of Science in Business Administration with a concentration in Accounting in the Manning School of Business at the University of Massachusetts Lowell.

Students completing the AS Accounting degree program at Northern Essex Community College, in accordance with the minimum standards as set in this agreement by the Manning School of Business at the University of Massachusetts Lowell, will be admitted to that department at the University of Massachusetts Lowell as juniors. Such students will qualify for all the benefits of the Mass Transfer. Students who do not meet the aforementioned minimum standards will be considered for admission to the University of Massachusetts Lowell on a case-by-case basis.

#### OBJECTIVES:

1. To encourage the transfer of qualified students from Northern Essex Community College to the University of Massachusetts Lowell.
2. To award academic credit for courses completed at Northern Essex Community College that meet the terms of the Associate in Science degree as stated in this agreement for transfer to the Bachelor of Business Administration Degree at the University of Massachusetts Lowell.
3. To provide effective and concise guidelines for students seeking to transfer to the University of Massachusetts Lowell. Students will have accurate and clear information regarding the transfer of their coursework from NECC to the Bachelor's Degree at the University of Massachusetts Lowell.

#### TERMS OF THE TRANSFER ARTICULATION AGREEMENT:

1. The University of Massachusetts Lowell guarantees the acceptance of students who complete the Accounting Associate degree program at Northern Essex Community College with an overall GPA of 2.5 or higher to the Bachelor of Business Administration.
2. The University of Massachusetts Lowell guarantees the transfer of credit as stipulated in the attached Programs of Studies. This agreement assumes the completion of the Associate Degree and completion of the courses listed on the attached Program of Study. The University of Massachusetts Lowell may require that 50% of the major is completed in residence; a minimum total of 120 credits must be completed to earn a Bachelor of Business Administration. The University of Massachusetts Lowell may accept courses taken beyond the Associate Degree (60 credits); however, students are encouraged to contact the transfer advisor at the University of Massachusetts Lowell's Manning School of Business for approval.
3. Northern Essex Community College transfer students will be subject to all general education requirements of the University of Massachusetts Lowell as set forth in the University of Massachusetts Lowell catalog. Students meeting

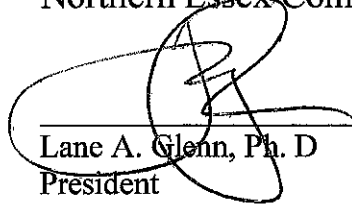
the requirement of the Mass Transfer Block will be exempt from 35 credits of University general education requirements, but will be required to meet any specific Manning School of Business general education requirements. Meeting the Mass Transfer Compact requires AS Accounting students to take 3 additional credit hours in Behavioral and Social Science and 6 additional credit hours in Humanities and Fine Arts, beyond the requirements of the AS Accounting Degree.


4. This document is based upon the evaluation of course descriptions presented to the University of Massachusetts Lowell. Courses as listed in this agreement will transfer to the University of Massachusetts Lowell provided a grade of "C" or higher has been earned. When appropriate, the requirements of the Mass Transfer Compact will be honored.
5. Northern Essex Community College students interested in participating in this agreement should be advised to take suggested liberal arts courses. These courses are required at the University of Massachusetts Lowell and students are advised to complete them as part of their Associate Degree.

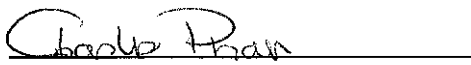
This agreement shall remain in effect for a period of three years from the date listed below, with the provision that the terms specified herein will continue to apply to students admitted from Northern Essex Community College's Associate in Science Accounting degree program within one year of the expiration of the agreement. Each institution agrees to provide timely notice to the other in the event of any modification to the curriculum that might affect compatibility for admission and transfer of coursework. This agreement may be subject to change, with notification, if curriculum requirements change at either institution. Students admitted to the Northern Essex Community College's Associate in Science degree program prior to such notification shall be admitted to the University of Massachusetts Lowell on the basis of this agreement. This agreement is conditional upon the Accounting Department maintaining its' program approval from the Massachusetts Board of Higher Education.

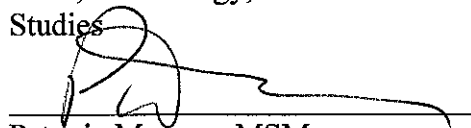
Signatures


Northern Essex Community College

 5/16/14  
Lane A. Glenn, Ph. D  
President

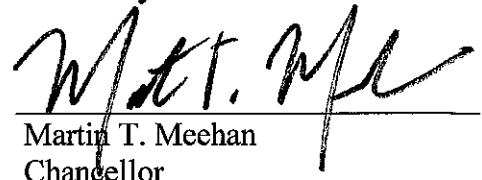
  
William Heineman, Ed D.  
Vice President, Academic Affairs and  
Enrollment Services

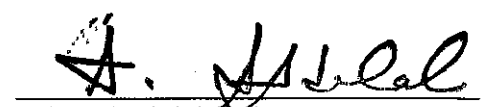
  
Charles Phair, MBA  
Dean, Technology, Arts and Professional  
Studies

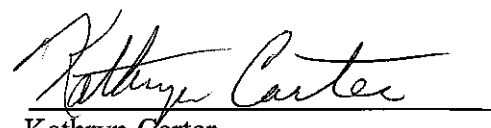
  
Patricia Morrow, MSM  
Department Chair, Business Programs

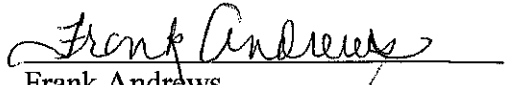
 5/16/14  
Grace Y. A. Young, MSW  
Dean, Academic Support Services,  
Articulation and Transfer

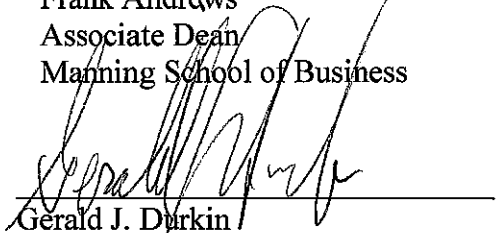
University of Massachusetts Lowell

  
Martin T. Meehan  
Chancellor

  
Ahmed Abdelal Ph.D.  
Provost

  
Kathryn Carter  
Dean  
Manning School of Business

  
Frank Andrews  
Associate Dean  
Manning School of Business

  
Gerald J. Durkin  
Associate Dean of Enrollment,  
Director, Transfer Admissions

**NECC Course Requirements****AS in Accounting****UMass Lowell Equivalent****BS in Business Administration (Accounting)**

ACC 101 Intro Accounting I	3	60.199 Accounting 100 Elective	ACCT.199	3
ACC 101 Intro Accounting II	3	60.201 Accounting/Financial	ACCT.201	3
ACC 201 Intermediate Accounting I *ACC201 transfer as 60.301 if grades in both ACC 201 and ACC 202 are B or better.	3	* 60.301 Intermediate Accounting I <b>OR</b> 60.299 Accounting 200 level Elective* see note	ACCT.301 ACCT.299	3
ACC 202 Intermediate Accounting II	3	60.299 Accounting 200 level elective	ACCT.299	3
ACC 203 Managerial Accounting	3	60.202 Accounting/Managerial	ACCT.202	3
ACC 204 Tax Accounting	3	60.199 Accounting 100 level elective	ACCT.199	3
ACC 205 Computerized Accounting Sys	3	63.201 Comp Tech & Business Appl	POMS.201	3
BUS 101 Intro Business	3	MGT 150 Introduction to Business	MGMT.150	3
BUS 211 Business Law I	3	41.262 Business Law		3
CIS 110 Computer Applications CIS 112 & CIS 113 = 63.201	3	NO Transfer Credit to Day School		
COM 111 Public Speaking	3	42.199 English 100 elective		3
ENG 101 English Comp I	3	42.101 College Writing I		3
ENG 102 English Comp II	3	42.102 College Writing II		3
MAT 120 College Algebra <b>OR</b> MAT 130 College Algebra & Trig)	3/4	92.121 Management Pre- calculus		3
MAT 125 Statistics	4	92.283 Intro Statistics		3
MKT 210 Principles of Marketing	3	62.201 Marketing Principles		3
PSY 101 Intro Psychology	3	47.101 Intro to Psychology		3
SOC 101 Intro Sociology	3	48.101 Intro to Sociology		3
Economics Elective UMass Lowell recommends: ECO 201 Micro Economics <b>OR</b> ECO 202 Macro Economics	3	49.201 Economics I (Microeconomics) 49.202 Economics II (Macroeconomics)		3
Science Elective	4	Natural Science		4
Free Elective UMASS Lowell recommends: MAT 171 Calculus for Bus/Soc/LS	3/4	92.122 Management Calculus		3

**NOTE:**

- Students should be strongly advised to meet the "MASS Transfer Block" in addition to graduating with this Associate Degree +
- In the column next to the course names at UML appear the new course prefixes and numbers effective on September 26, 2014
- Students should also take **all three MATH courses** if possible: MAT 120 or MAT 130 and MAT 125 and MAT 171-These are **ALL Required** in the Manning School of Business at UML.

**+MASSTRANSFER BLOCK**

<b>Credits</b>	<b>Subject Areas</b>	<b>Notes</b>
9	Behavioral and social sciences	Courses may be in either subject area.
9	Humanities and fine arts	Courses may be in either subject area.
7	Natural or physical science	Must include at least one course with a lab. UMASS Lowell requires two Lab sciences
6	English composition/writing	
3	Mathematics/quantitative reasoning	

**Recommended List (Not Exhaustive)**

**BUSINESS**

4) Business elective:

ACC 203 Managerial Accounting	60.202 (MIST.201/202) Accounting/Managerial
BUS 105 Managerial Business Com	66.210 (MGMT.210) Professional Comm

**SOCIAL SCIENCES**

1) Economics **Whichever was not taken in Associate Degree**

ECO 201 Micro Economics	49.201 Economics I
ECO 202 Macro Economics	49.202 Economics II

2) History elective:

HIS 111 Western Civilization I or 43.105 West Civ I	
HIS 112 The Modern World	43.106 The Modern World

3) Political Science elective:

GOV 101 Intro to Amer. Politics	46.101 Intro Amer Politics
GOV 102 Intro to Political Science	46.101 (same as above)

**FINE ARTS & HUMANITIES**

4) Arts and Humanities Electives: Approved ART or Theatre Electives

LIT 201 American Literature I	42.294 Hist of Amer Lit
LIT 203 African American Literature	42.299 Literature Gen Ed
LIT 213 Shakespeare	42.267 Intro to Shakespeare
LIT 221 Western Literature I	42.201 Gr. Books Antiquity
LIT 223 The Bible as Literature	42.250 Bible as Lit
LIT 262 Literature: Poetry	42.211 Poetry
LIT 263 Literature: The Short Story	42.212 Short Story
LIT 264 Literature: The Novel	42.202 Great Books Modern
PHI 101 Intro Philosophy	45.201 Intro to Philosophy
PHI 110 Intro to Ethics	45.203 Intro to Ethics

**MATH**

5) Mathematics electives:

MAT 171 Calculus I for Bus/Soc/Life Sci	92.122 Management Calc
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6) Science Elective: **Take Any 4 credit Science Elective (must transfer as a science course)**

7) Additional Science or Tech Elective to meet General Educational Requirement

**Take any additional 3 credit science course or Technology course – either course MUST be transferrable to the DAY School**