

ARTICULATION AGREEMENT

Between the

**Associate in Science Degree: Business Management
Computer Applications Option**

of

Northern Essex Community College

and the

UNIVERSITY OF MASSACHUSETTS LOWELL

March 2014

This articulation agreement has been established between Northern Essex Community College and the University of Massachusetts Lowell, Manning School of Business. This agreement was developed with the intent of facilitating the transfer process from Northern Essex Community College (NECC) to the University of Massachusetts Lowell. These agreements will serve as a guideline for those who desire to transfer from NECC into the Bachelor's Degree with a concentration in Management program at the University of Massachusetts Lowell.

Students completing the AS Business Management Computer Applications degree program at Northern Essex Community College, in accordance with the minimum standards as set in this agreement by the Manning School of Business at the University of Massachusetts Lowell, will be admitted to that college at the University of Massachusetts Lowell as juniors. Such students will qualify for all the benefits of the Mass Transfer. Students who do not meet the aforementioned minimum standards will be considered for admission to the University of Massachusetts Lowell on a case-by-case basis.

OBJECTIVES:

1. To encourage the transfer of qualified students from Northern Essex Community College to the University of Massachusetts Lowell.
2. To award academic credit for courses completed at Northern Essex Community College that meet the terms of the Associate in Science Business Management: CIS degree as stated in this agreement for transfer to the Bachelor of Science in Business Administration Degree at the University of Massachusetts Lowell.
3. To provide effective and concise guidelines for students seeking to transfer to the University of Massachusetts Lowell. Students will have accurate and clear information regarding the transfer of their coursework from NECC to the Bachelor's Degree at the University of Massachusetts Lowell.

TERMS OF THE TRANSFER ARTICULATION AGREEMENT:

1. The University of Massachusetts Lowell guarantees the acceptance of students who complete the Associate in Science Degree program at Northern Essex Community College with an overall GPA of 2.5 or higher to the Bachelor of Science in Business Administration.
2. The University of Massachusetts Lowell guarantees the transfer of credit as stipulated in the attached Programs of Studies. This agreement assumes the completion of the Associate Degree and completion of the courses listed on the attached Programs of Studies. The University of Massachusetts Lowell may accept courses taken beyond the Associate Degree (60 credits); however, students are encouraged to contact the transfer advisor at the University of Massachusetts Lowell for approval.
3. Northern Essex Community College transfer students will be subject to all general education requirements of the University of Massachusetts Lowell as set forth in the University of Massachusetts Lowell catalog. Students meeting the requirement of the Mass Transfer Compact will be exempt from 34 credits of University general education requirements, but will be required to meet any specific Manning School of Business general education requirements. Meeting the Mass Transfer Block including elective recommendations, requires Associate in Science Business Management: CIS degree program students to take 3 additional credit hours in

Behavioral and Social Science and 6 additional credit hours in Humanities and Fine Arts, beyond the requirements of the AS in Business Management: CIS degree.

4. This document is based upon the evaluation of course descriptions presented to the University of Massachusetts Lowell. Courses as listed in this agreement will transfer to the University of Massachusetts Lowell provided a grade of "C-" or higher has been earned. When appropriate, the requirements of the Mass Transfer compact will be honored.
5. Northern Essex Community College students interested in participating in this agreement should be advised to take the suggested liberal arts courses. These courses are required at the University of Massachusetts Lowell and students are advised to complete them as part of their Associate Degree.

This agreement shall remain in effect for a period of three years from the date listed below, with the provision that the terms specified herein will continue to apply to students admitted from Northern Essex Community College's Associate in Science Business Management: CIS degree program within one year of the expiration of the agreement. Each institution agrees to provide timely notice to the other in the event of any modification to the curriculum that might affect compatibility for admission and transfer of coursework. This agreement may be subject to change, with notification, if curriculum requirements change at either institution. Students admitted to the Northern Essex Community College's Associate in Science Business Management: CIS degree program prior to such notification shall be admitted to the University of Massachusetts Lowell on the basis of this agreement. This agreement is conditional upon the Business Department maintaining its' program approval from the Massachusetts Board of Higher Education.

Signatures

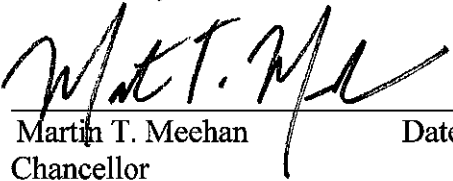
Northern Essex Community College


Lane A. Glenn, Ph. D
President

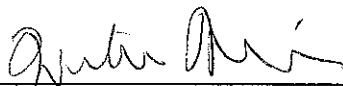
Date

5/16/14

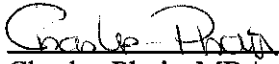
University of Massachusetts Lowell

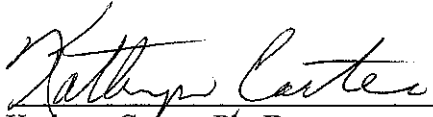

Martin T. Meehan
Chancellor

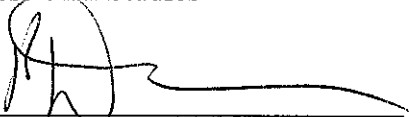
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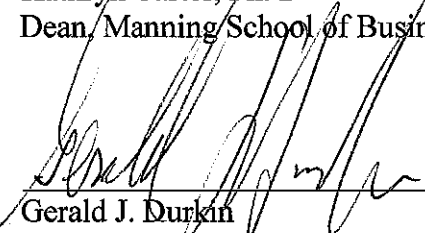

William Heineman, ED. D
Vice President, Academic Affairs and
Enrollment Services

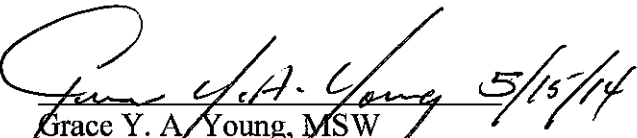

Ahmed Abdelal, Ph.D
Provost


Charles Phair, MBA
Dean, Technology, Arts &
Professional Studies


Kathryn Carter, Ph. D
Dean, Manning School of Business


Patricia Morrow, MSM
Department Chair
Business Programs


Gerald J. Durkin
Associate Dean of Enrollment and
Director of Transfer Admissions


Grace Y. A. Young, MSW
Dean, Academic Support Services
Articulation and Transfer

NECC Course Requirements

AS in Business Management Comp Apps

(Management)

UMass Lowell Equivalent

BS in Business Administration

ACC 101 Intro Accounting I	3	60.199 Accounting 100 Elective	ACCT.199	3
ACC 101 Intro Accounting II	3	60.201 Accounting/Financial	ACCT.201	3
BUS 101 Intro Business	3	MGT 150 Introduction to Business	MGMT.150	3
BUS 211 Business Law I	3	41.262 Business Law		3
CIS 110 Computer Applications	3	NO Transfer Credit to Day School		
CIS 112 Integrated Computer Apps	4	MIS 201 Introduction to computer information systems	MIST.201	3
CIS 113 Data Management Apps	4			
ENG 101 English Comp I	3	42.101 College Writing I		3
ENG 102 English Comp II	3	42.102 College Writing II		3
FIN 201 Business Finance	3	61.199 Finance 100 Elective	FINA.199	3
MGT201 Principles of Management	3	69.201 Principles of Management	MGMT.201	3
PSY 101 Intro Psychology	3	47.101 Intro to Psychology		3
SOC 101 Intro Sociology	3	48.101 Intro to Sociology		3
MAT 120 College Algebra OR MAT 130 College Algebra & Trig)	3/4	92.121 Management Pre-calculus		3
MAT 125 Statistics	4	92.283 Intro Statistics		3
CIS or CTN Elective MUST TAKE CTN 110 Intro Info Tech	3/4	90.160 Intro Info Systems(no transfer into day school)		
Communication Elective COM 111 Public Speaking OR COM 112 Interpersonal Communication	3	42.199 English 100 elective Speech OR 42.222 Oral Communication		3
Economics Elective: UMASS Lowell Strongly recommends ECO 201 Micro Economics OR ECO 202 Macro Economics	3	49.201 Economics I (Microeconomics) 49.202 Economics II (Macroeconomics)		3
Science Elective	4	Natural Science		4
Free Elective Strongly recommended: MAT 171 Calculus for Bus/Soc/LS	3/4	92.122 Management Calculus		3

NOTE:

- Students should be strongly advised to meet the “MASS Transfer Block” in addition to graduating with this Associate Degree+
- In the column next to the course names at UML appear the new course prefixes and numbers effective on September 26, 2014
- Students should also take **all three MATH courses** if possible: MAT 120 or MAT 130 and MAT 125 and MAT 171-These are **ALL Required** in the Manning School of Business at UML.

+MASSTRANSFER BLOCK

Credits	Subject Areas	Notes
9	Behavioral and social sciences	Courses may be in either subject area.
9	Humanities and fine arts	Courses may be in either subject area.
7	Natural or physical science	Must include at least one course with a lab. UMASS Lowell requires two Lab sciences
6	English composition/writing	
3	Mathematics/quantitative reasoning	

Recommended List (Not Exhaustive)

BUSINESS

4) Business elective:

ACC 203 Managerial Accounting	60.202 (ACCT.202) Accounting/Managerial
BUS 105 Managerial Business Com	66.210 (MGMT.210) Professional Comm

SOCIAL SCIENCES

1) Economics

Whichever was not taken in Associate Degree

ECO 201 Micro Economics	49.201 Economics I
ECO 202 Macro Economics	49.202 Economics II

2) History elective:

HIS 111 Western Civilization I or	43.105 West Civ I
HIS 112 The Modern World	43.106 The Modern World

3) Political Science elective:

GOV 101 Intro to Amer. Politics	46.101 Intro Amer Politics
GOV 102 Intro to Political Science	46.101 (same as above)

FINE ARTS & HUMANITIES

4) Arts and Humanities Electives: Approved ART or Theatre Electives

LIT 201 American Literature I	42.294 Hist of Amer Lit
LIT 203 African American Literature	42.299 Literature Gen Ed
LIT 213 Shakespeare	42.267 Intro to Shakespeare
LIT 221 Western Literature I	42.201 Gr. Books Antiquity
LIT 223 The Bible as Literature	42.250 Bible as Lit
LIT 262 Literature: Poetry	42.211 Poetry
LIT 263 Literature: The Short Story	42.212 Short Story
LIT 264 Literature: The Novel	42.202 Great Books Modern
PHI 101 Intro Philosophy	45.201 Intro to Philosophy
PHI 110 Intro to Ethics	45.203 Intro to Ethics

MATH

5) Mathematics electives:

Take the one that was not taken in the Associate Degree

MAT 120 College Algebra Or	
MAT 130 College Algebra & Trig	92.121 Management PreCalculus
MAT 171 Calculus I for Bus/Soc/Life Sci	92.122 Management Calculus
MAT 125 Statistics	92.283 Intro to Statistics

6) Science Elective:

Take Any 4 credit Science Elective (**must transfer as a science course**)