

ARTICULATION AGREEMENT

Between the

BUSINESS TRANSFER CURRICULUM

Of

NORTHERN ESSEX COMMUNITY COLLEGE

And the

**UNIVERSITY OF MASSACHUSETTS LOWELL
MANNING SCHOOL OF BUSINESS
Online and Continuing Education Program**

Fall 2014

This articulation agreement has been established between Northern Essex Community College and the University of Massachusetts Lowell, Manning School of Business-Online and Continuing Education. This agreement was developed with the intent of facilitating the transfer process from Northern Essex Community College (NECC) to the University of Massachusetts Lowell. These agreements will serve as a guideline for those who desire to transfer from NECC into the Management program at the University of Massachusetts Lowell.

Students completing the AS Business Transfer program at Northern Essex Community College, in accordance with the minimum standards as set in this agreement by the Manning School of Business-Online and Continuing Education at the University of Massachusetts Lowell, will be admitted to that College at the University of Massachusetts Lowell as juniors. Such students will qualify for limited benefits of the Mass Transfer Block. Students who do not meet the aforementioned minimum standards will be considered for admission to the University of Massachusetts Lowell on a case-by-case basis.

OBJECTIVES:

1. To encourage the transfer of qualified students from Northern Essex Community College to the University of Massachusetts Lowell Online and Continuing Education Program.
2. To award academic credit for courses completed at Northern Essex Community College that meet the terms of the AS Business Transfer degree as stated in this agreement for transfer to the Bachelor of Science in Business Administration Degree at the University of Massachusetts Lowell.
3. To provide effective and concise guidelines for students seeking to transfer to the University of Massachusetts Lowell. Students will have accurate and clear information regarding the transfer of their coursework from NECC to the Bachelor's Degree at the University of Massachusetts Lowell.

TERMS OF THE TRANSFER ARTICULATION AGREEMENT:

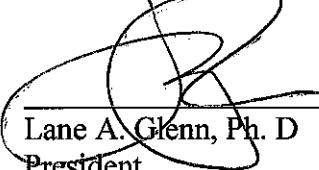
1. The University of Massachusetts Lowell guarantees the acceptance of students who complete the AS Business Transfer degree program at Northern Essex Community College with an overall GPA of 2.5 or higher to the Bachelor of Science in Business Administration.
2. The University of Massachusetts Lowell guarantees the transfer of credit as stipulated in the attached Programs of Studies. This agreement assumes the completion of the Associate Degree and completion of the courses listed on the attached Program of Study. The University of Massachusetts Lowell may accept courses taken beyond the Associate Degree (60 credits); however, students are encouraged to contact the Online and Continuing Education transfer advisor at the University of Massachusetts Lowell for approval.

3. Northern Essex Community College transfer students will be subject to all general education requirements of the University of Massachusetts Lowell as set forth in the University of Massachusetts Lowell catalog. The *MassTransfer Block* will be applied toward the fulfilling UMASS Lowell's general education requirements. Transfer students can be required to take up to two additional general education courses. In addition students meeting the requirement of the Mass Transfer Block will be required to meet any specific Manning School of Business general education requirements.
4. This document is based upon the evaluation of course descriptions presented to the University of Massachusetts Lowell. Courses as listed in this agreement will transfer to the University of Massachusetts Lowell provided a grade of C- or higher has been earned. When appropriate, the requirements of the Mass Transfer Block will be honored.
5. Northern Essex Community College students interested in participating in this agreement should be advised to take the suggested liberal arts courses. These courses are required at the University of Massachusetts Lowell and students are advised to complete them as part of their Associate Degree.

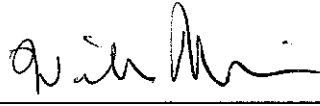
This agreement shall remain in effect for a period of three years from the date listed below, with the provision that the terms specified herein will continue to apply to students admitted from Northern Essex Community College's AS Business Transfer degree within one year of the expiration of the agreement. Each institution agrees to provide timely notice to the other in the event of any modification to the curriculum that might affect compatibility for admission and transfer of coursework. This agreement may be subject to change, with notification, if curriculum requirements change at either institution. Students admitted to the Northern Essex Community College's AS Business Transfer degree program prior to such notification shall be admitted to the University of Massachusetts Lowell-Online and Continuing Education Division on the basis of this agreement. This agreement is conditional upon the Business Department maintaining its' program approval from the Massachusetts Board of Higher Education.

Signatures


Northern Essex Community College




Lane A. Glenn, Ph. D
President



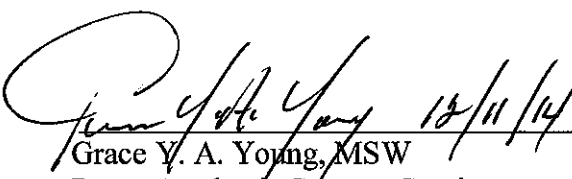
William Heineman Ed D.
Vice President, Academic Affairs and
Enrollment Services



Charles Phair, MBA
Dean, Technology, Arts
and Professional Studies

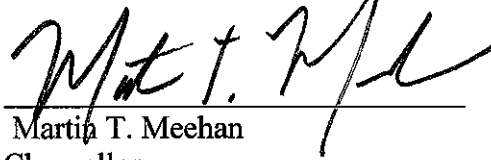


Patricia Morrow, MSM
Department Chair, Business Programs




Grace Y. A. Young, MSW
Dean, Academic Support Services,
Articulation, and Transfer

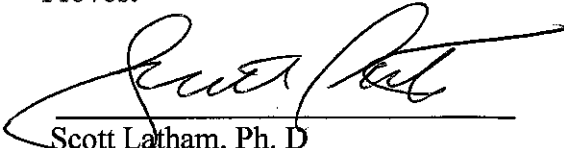
University of Massachusetts Lowell



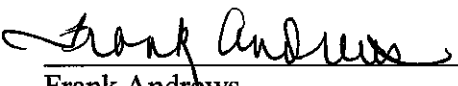
Martia T. Meehan
Chancellor



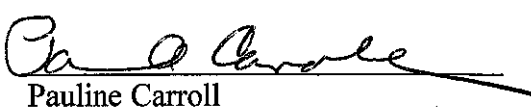
Ahmed Abdelal, Ph. D
Provost



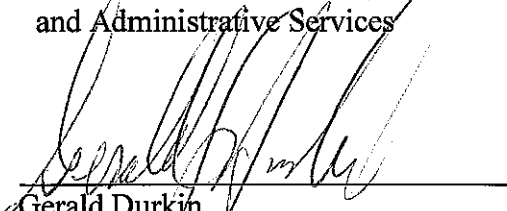
Scott Latham, Ph. D
Interim Dean
Manning School of Business



Frank Andrews
Associate Dean



Pauline Carroll
Senior Executive Director, Academic
and Administrative Services



Gerald Durkin
Associate Dean of Enrollment and
Director of Transfer Admissions

UMass Lowell Transfer Agreement
Northern Essex Community College (NECC) – **Business Transfer Option**
UMass Lowell (UML) – Manning School of Business-Online and Continuing
Education – Bachelor of Science in Business Administration

NECC Current

UML Current

ACC 101 Intro Accounting I	3	60.199 Accounting 100 Elective	3
ACC 101 Intro Accounting II	3	60.201 Accounting/Financial	3
ACC 203 Managerial Accounting	3	60.202 Accounting/Managerial	3
BUS 101 Intro Business	3	66.150 Introduction to Business	3
CIS 110 Computer Applications	3	90.202 Microsoft Office	3
CIS 112 & CIS 113	6	63.201 MIS	3
ECO 201 Micro Economics	3	49.201 Economics I (Micro)	3
ECO 202 Macro Economics	3	49.202 Economics II (Macro)	3
ENG 101 English Comp I	3	42.101 College Writing I	3
ENG 102 English Comp II	3	42.102 College Writing II	3
PSY 101 Intro Psychology	3	47.101 Intro to Psychology	3
SOC 101 Intro Sociology	3	48.101 Intro to Sociology	3
ENG 101 English Composition I	3	42.101 College Writing I	3
ENG 102 English Composition II	3	42.102 College Writing II	3
PSY 101 Intro to Psychology	3	47.101 General Psychology	3
SOC 101 Intro Sociology	3	48.101 Intro to Sociology	3
MAT 120 College Algebra OR MAT 130 College Algebra & Trigonometry)	3/4	92.121 Management Pre-calculus	3
MAT 125 Statistics	4	92.283 Intro Statistics	3
Business Elective Strongly recommended: MKT 210 Principles of Marketing	3	62.201 Marketing Principles	3
Communication Elective COM 111 Public Speaking OR COM 112 Interpersonal Communication	3	42.199 English 100 elective OR 42.222 Oral Communication	3
Fine Arts or Humanities Elective (from list)	3	Arts and Humanities Elective	3
Fine Arts or Humanities Elective (from list)	3	Arts and Humanities Elective	3
Science Elective	4	Natural Science	4
Science Elective	4	Natural Science	4
Free Elective UMASS Lowell recommends: MAT 171 Calculus for Bus/Soc/LS	3/4	92.122 Management Calculus	3

Students should also take **all three MATH courses** if possible: MAT 120 or MAT 130 and MAT 125 and MAT 171-These are **ALL Required** in the Manning School of Business at UML.

*** See Attachment for additional course recommendation***

*****Additional Courses needed***
Recommended List (Not Exhaustive)**

BUSINESS

Marketing course: MKT 210 Marketing Principles 62.201 Marketing Principles
BUS 105 Managerial Business Communication 66.210 Professional Comm

FINE ARTS & HUMANITIES

4) Arts and Humanities Electives: Approved ART or Theatre Electives

LIT 201 American Literature I	42.294 Hist of Amer Lit
LIT 203 African American Literature	42.299 Literature Gen Ed
LIT 213 Shakespeare	42.267 Intro to Shakespeare
LIT 221 Western Literature I	42.201 Gr. Books Antiquity
LIT 223 The Bible as Literature	42.250 Bible as Lit
LIT 262 Literature: Poetry	42.211 Poetry
LIT 263 Literature: The Short Story	42.212 Short Story
LIT 264 Literature: The Novel	42.202 Great Books Modern
PHI 101 Intro Philosophy	45.201 Intro to Philosophy
PHI 110 Intro to Ethics	45.203 Intro to Ethics

MATH

Mathematics electives:

Take the one that was not taken in the Associate Degree

MAT 120 College Algebra Or	
MAT 130 College Algebra & Trig	92.121 Management precalc
MAT 171 Calculus I for Bus/Soc/Life Sci	92.122 Management Calc
MAT 125 Statistics	92.283 Intro to Statistics