



Articulation Agreement

Southern New Hampshire University and Northern Essex Community College

I. PURPOSE

Southern New Hampshire University (SNHU) and Northern Essex Community College (NECC), in the spirit of academic cooperation, and in order to facilitate the transfer of graduates of NECC to SNHU, hereby do enter into an academic articulation agreement. Successful implementation of the Agreement is dependent upon communication of its content to all involved participants and the assumption of responsibility by both institutions for such communications.

The purpose of this Articulation Agreement is to acknowledge that, following completion of an associate's degree in the student's program of choice at Northern Essex Community College, students may transfer all the credits from the degree(s) outlined below to a Southern New Hampshire University bachelor's undergraduate degree program that coincides with their associate's degree so long as the following criteria are met.

This Articulation Agreement, made this 10th day of December, 2013, by and between Southern New Hampshire University and Northern Essex Community College is as follows:

II. TRANSFER PATHWAY(S)

1. SNHU welcomes students who wish to transfer from NECC. To be eligible for all benefits of this agreement, the student must submit proof of having been awarded an associate's degree from Northern Essex Community College in the form of an official transcript from Northern Essex Community College.
2. Based on the course equivalency tables attached, SNHU guarantees transferability of all credits outlined in the following NECC associate's degrees to their corresponding SNHU bachelor's degrees:

AS Accounting to BS in Accounting – Financial Accounting Track

3. As SNHU and NECC are regionally accredited, all academic course work in which a student has earned a grade of "C-" or higher is fully transferable based on the attached course equivalents. Students transferring with 60 or more credits are granted junior status, and no more than 90 credits will be accepted in transfer to a bachelor's degree program.
4. Credits used to complete requirements for a Northern Essex Community College associate's degree may not be applied a second time toward courses in the bachelor's degree if it is included in the transfer of credit as part of this agreement.
5. Students transferring from NECC may enroll at SNHU as full or part time students. The majority of SNHU's bachelor's programs are offered both on campus and online.
6. Military students enrolling at SNHU can transfer up to 90 hours for a bachelor's with unlimited CLEP, DANES and Excelsior credits--providing students meet residency requirements.

III. TERMS

1. Southern New Hampshire University agrees to provide NECC upon request, on official letterhead, an update of student enrollment and academic progress, to include general data on how many students have transferred to Southern New Hampshire University, completed at least three terms and are making satisfactory academic progress through their program (as defined in the SNHU catalog).
2. This Agreement is effective as of the date of the fully executed document, and shall continue until terminated. Both parties must approve amendments to the Agreement in writing. Either party may terminate the Agreement without cause upon 90 days written notice to the other party. Notwithstanding the foregoing, either party may terminate the Agreement immediately in the event that participation under the Agreement may give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction.
3. Admission criteria, academic requirements, and other admission requirements will be subject to the applicable Catalog at the time of the students' admission to their desired SNHU bachelor's program.
4. The parties grant to each other a non-exclusive, non-transferable license to use each other's trademarks and servicemarks in furtherance of the articulation coordination detailed herein or in a manner solely for the purpose of identifying and communicating the existence of the relationship to Northern Essex Community College students and alumni. Use of trademarks, servicemarks and logos will comply with use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return any and all files and materials containing the licensed marks supplied by the owner at termination or expiration of the Agreement. Neither party grants to the other any interest in the other party's trademarks. Should either originating institution request, in writing, that a particular use of the originating institution's trademarks and/or servicemarks be discontinued, the non-originating institution shall cease and desist such use of the trademarks and/or servicemarks.
5. NECC agrees to regularly communicate information regarding this articulation arrangement to its students via email on behalf of SNHU (reasonable costs to be incurred by SNHU) and to host SNHU representatives on campus for recruitment activities during the academic year.
6. The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details for accomplishing its own obligations under this Agreement. In no event will the agents, representatives or employees of one party be deemed to be agents, representatives or employees of the other.
7. This Agreement may be executed by a duly authorized representative of each party, either by electronic or facsimile transmission, each of which will be considered an original.
8. This Articulation Agreement is based on the current curriculum of both educational institutions. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both institutions every four years.
9. The official, signed document, stamped "ORIGINAL" is to be filed in the VPAA office, and signed copies will be distributed to appropriate parties.



IV. CONTACTS FOR COORDINATION:

All notices and other communications required hereunder by either party to the other shall be in writing, addressed as follows:

If to Southern New Hampshire University:

Julie Callahan, Director of Transfer Recruitment and Articulation
Southern New Hampshire University
2500 North River Road
Manchester, NH 03106
j.callahan@snhu.edu
603.645.9687

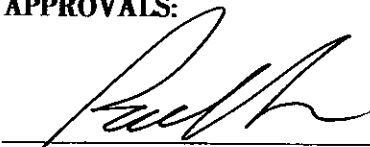
If to Northern Essex Community College:

Grace Young, Dean, Academic Support Services, Articulation and Transfer
Northern Essex Community College
100 Elliott Street
Haverhill, MA 01830
gyoung@necc.mass.edu
978.556.3449

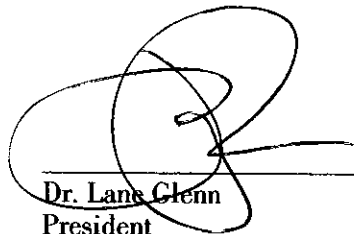
or to such other persons or places as either party may from time to time designate by written notice to the other.

DATE: December 10, 2013

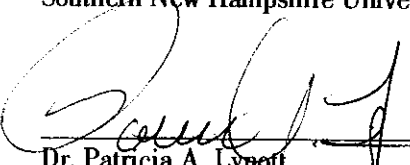
APPROVALS:



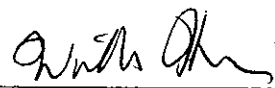
Dr. Paul J. LeBlanc
President
Southern New Hampshire University



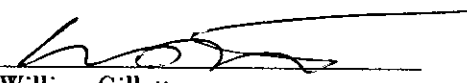
Dr. Lane Glenn
President
Northern Essex Community College



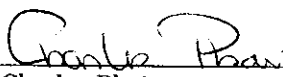
Dr. Patricia A. Lynett
Provost, Sr. VP of Academic Affairs
Southern New Hampshire University



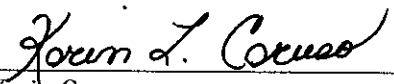
Dr. William Heineman
Vice President of Academic Affairs and Enrollment
Services
Northern Essex Community College




William Gillett
Dean, School of Business
Southern New Hampshire University



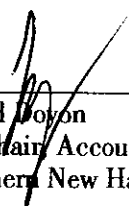
Charles Phair
Dean, Technology, Arts, and Professional Studies
Northern Essex Community College



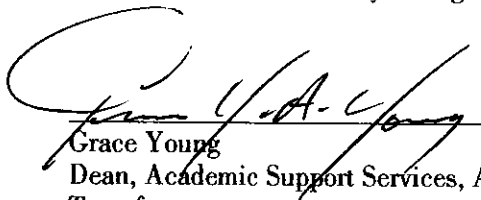
Karin Caruso
Co-Chair, Accounting Department
Southern New Hampshire University




Patricia Morrow
Chair, Business Department
Northern Essex Community College



David Boyon
Co-Chair, Accounting Department
Southern New Hampshire University



Grace Young
Dean, Academic Support Services, Articulation and
Transfer
Articulation Liason
Northern Essex Community College



Julie Callahan
Director, Transfer Recruitment and Articulation
Manager of Agreement
Southern New Hampshire University

Transfer Pathway

Northern Essex Community College AS Accounting
to
SNHU BS Accounting – ON CAMPUS GUIDE (Day School)

Northern Essex Community College AS in Accounting Courses:		Southern New Hampshire University BS in Accounting Equivalencies:		
General Education Requirements				
ENG101 English Composition I	3	ENG-120 College Composition I		
ENG102 English Composition II	3	ENG-200 Sophomore Seminar		
MAT125 Statistics	4*	MAT-240 Applied Statistics		
Free Elective: <i>Choose</i> ECO201 Micro Economics	3	ECO-201 Microeconomics		
PSY101 Introduction to Psychology	3	PSY-108 Introduction to Psychology		
MAT120 College Algebra	3	Mathematics Elective		
CIS110 Computer Applications	3	Information Technology Elective		
COM111 Public Speaking	3	COM-212 Public Speaking		
Science Elective	4*	Science Elective		
SOC101 Introduction to Sociology	3	SOC-112 Introduction to Sociology		
School of Business Core Requirements				
ACC203 Managerial Accounting	3	ACC-202 Managerial Accounting (<i>ACC-205</i>)		
MKT210 Principles of Marketing	3	MKT-113 Introduction to Marketing (<i>MKT-105</i>)		
Economics Elective: <i>Choose</i> ECO202 Macro Economics	3	ECO-202 Macroeconomics (<i>ECO-205</i>)		
BUS211 Business Law I	3	BUS-206 Business Law I (<i>BUS-205</i>)		
Accounting Major Requirements				
ACC201 Intermediate Accounting I	3	ACC-307 Intermediate Accounting I		
ACC202 Intermediate Accounting II	3	ACC-308 Intermediate Accounting II		
ACC204 Tax Accounting	3	ACC-330 Federal Taxation I		
Free Electives				
BUS101 Introduction to Business	3	OL-110 Introduction to Business		
ACC101 Introductory Accounting I	3	ACC-201 Financial Accounting		
ACC102 Introductory Accounting II	3	Accounting Elective		
ACC205 Computerized Accounting Systems	3	ACC-315 Accounting Systems Applications		
Additional Credits from 4-credit courses* (= 2 credits)	*	Electives in corresponding discipline		
		The following Academic Waivers will be granted:		
		SB-100 Integration & Application of Business I		
		SB-105 Integration & Application of Business II		
		ACC-215 Fundamentals of Financial Accounting		
Total Credits		65	Total Credits Transferred to SNHU	
			65	

* 4-credit courses leave students with an additional 1-credit per course that will be transferred as an elective in corresponding discipline.

This document is based upon the current 2016-2017 curriculum at both institutions. Courses and requirements are subject to change.

Transfer Pathway

BS in Accounting – **ON CAMPUS GUIDE (Day School)**

Courses to be taken at SNHU:

General Education Requirements	
SNHU Experience	3
Fine Arts and Humanities Electives	6
Integration Cluster <i>(Diversity or Global Society Cluster)</i>	6
School of Business Core Requirements	
ACC-302 Pro Communication – Accounting	2
OL-105 Foundations of Management	2
INT-105 International Business	1
IT-105 Business Information Technology	1
FIN-305 Foundations of Finance	2
QSO-205 Business Operations Management	2
SB-205 Integration & Application III	2
OL-421 Strategic Management and Policy	3
SB-405 Integration & Application IV	2
INT/IT-203 Information Technology & Globalization	1
Accounting Major Requirements	
ACC-405 Advanced Accounting	3
BUS-307 Business Law II	3
ACC-345 Financial Statement Analysis/Bus Value	3
ACC-350 Volunteer Income Tax Assist	3
ACC-490 Accounting Internship	2
ACC-115 Foundations of QuickBooks	1
ACC-207 Cost Accounting	3
ACC-411 Auditing Principles	3
Remaining Free Elective credits to complete	1
Credits taken at SNHU	55
Total Credits in SNHU Bachelor Degree	120

SNHU accepts up to 90 credits towards a bachelor degree. For specific course recommendations or additional information please contact **Monique Almeida** at m.almeida@snhu.edu or 603-645-9687.