

**Articulation Agreement between  
Southern Vermont College and  
Northern Essex Community College**

Southern Vermont College and Northern Essex Community College enter into this agreement to provide qualified graduates from NECC with an **Associate's Degree** the opportunity to pursue a **Bachelor of Science in Healthcare Management and Advocacy** from Southern Vermont College.

*This agreement applies to all graduates of Northern Essex Community College who have an Associate's Degree. All interest students at Northern Essex Community College should consult with the Southern Vermont College transfer counselor in the Admissions Office for a transcript audit. Please refer to the attached course equivalences.*

**Transfer Credit**

A graduate from Northern Essex Community College with a cumulative grade point average of 2.0 or higher with an Associate's Degree will have fulfilled up to 24 credits of the 42 General Core requirements for a baccalaureate degree at Southern Vermont College including all or part of the Information Technology Core, English Composition Core, Mathematics Core, History/Politics Core, Humanities Core, Social Sciences Core, and Natural Sciences Core requirements. Those requirements that are considered fulfilled will be so indicated by an "X" on the SVC degree audit sheet. Northern Essex Community College courses indicated by "\*" are those which should be taken to receive maximum transfer credit and complete the degree with 120 credits. The student's SVC cumulative GPA is calculated using credits earned at SVC only.

**SVC Bachelor Degree Completion Requirements:**

A Northern Essex Community College graduate must complete a minimum of 60 graded credits at Southern Vermont College in order to be eligible to receive a Bachelor degree from SVC. The graduate must successfully complete all baccalaureate degree requirements in order to receive an SVC baccalaureate degree.

**Northern Essex Community College agrees to:**

1. Provide periodic opportunities on the Northern Essex Community College campus for Southern Vermont College admissions counselors to advise NECC students interested in transfer;
2. Distribute informational materials about the transfer program to NECC students;
3. Include information regarding the availability of transfer to Southern Vermont College in all Northern Essex Community College materials in which articulation agreements are described;
4. Invite Southern Vermont College of college transfer fairs held at Northern Essex Community College;
5. Agree to assist with the setting up of a minimum of one transfer review and acceptance days on the Northern Essex Community College campus each academic term; and

6. Provide a Northern Essex Community College staff member as a contact for Southern Vermont College admissions staff.

**Southern Vermont College agrees to:**

1. Periodically send Southern Vermont College admissions counselors to Northern Essex Community College to advise students interested in transfer;
2. Provide informational materials about the transfer program to Northern Essex Community College;
3. Include information regarding the transfer program in all appropriate SVC materials;
4. Send an admissions counselor to Northern Essex Community College transfer fairs;
5. Provide an admissions counselor who can counsel students and perform instant acceptance interviews for qualified NECC students on designated transfer review and acceptance days on the NECC campus; and
6. Provide an SVC staff member as a contact person for the NECC staff.

The effective date of this agreement will be the date of signature. The agreement will be reviewed at least once every three years. At the request of either institution the agreement may be renegotiated. Either institution may terminate the agreement with one year notice in writing. In the event the agreement is terminated, Southern Vermont College will honor offers of acceptance given to students prior to termination of agreement.

Signed on \_\_\_\_\_

## Healthcare Management and Advocacy Transfer Agreement

**Northern Essex Community College**  
Business Management: Healthcare Practice  
Management

**Southern Vermont College**  
Healthcare Management and  
Advocacy

### GENERAL CORE REQUIREMENTS

ACC 100	Basic Accounting, <i>OR</i>	BA 103	Business Math
ACC 101	Intro to Accounting I	AC 101	Financial Accounting
BUS 101	Intro to Business	BA 105	Personal Finance
BUS 105	Managerial Business	BA 101	Intro to Business
BUS 211	Business Law	BA 201	Business Law I
CIS 110	Academic Computing**	IT 150	Fundamentals of Academic Computing
COM 112	Interpersonal Communications	EN 100	Effective Speaking
ENG 101	English I	EN 101	English Composition I
ENG 102	English II	EN 102	English Composition II

### HPM REQUIREMENTS

HES 104	Medical Office Admin	MG 150	Organizational Management/Theory
HES 115	Medical Terminology	NU 105	Medical Terminology
HES 108	Intro to Healthcare	HC 101	Intro to Healthcare I
HES 109	Healthcare Finance	-----	elective
HES 201	Healthcare Law	-----	elective
HES 203	Healthcare Management and Leadership Skills	-----	elective
MGT 205	Human Resources Management	MG 203	Human Resources Management
MRT 103	Medical Billing and Coding	-----	elective

\*\* If a different course has been taken to fulfill this requirement, then the transfer of its credits will be officially approved by Southern Vermont College when the degree audit is performed. However, if a different course has been substituted to fulfill this requirement and has been approved by Northern Essex Community College, then it will most likely be approved by Southern Vermont College for transfer as well.

The following courses will be required for the Southern Vermont College Healthcare Management and Advocacy baccalaureate degree. Additional electives and General Core courses will also be required for the baccalaureate degree.

### Healthcare Management Core: 33 credits

Hc102	Intro to Health Care II
Hc110	Wellness
Hc315	Healthcare Insurance
Hc330	Multicultural Healthcare
Hc310	Healthcare Law
Hc390	Pre-Practicum
Hc400	Practicum
Hc420	Topics in Health Care
Hc450	Senior Seminar
Ma202	Statistics
Mg315	Organizational Behavior

### Psychology core: 24 credits

Py103	Interviewing and Counseling
En/Py240	Writing for the Medical Humanist
Py206	Psychology of Aging
Py250	Case Management
Py315	Ethics for the Healthcare Professions
So/Py321	Social Research
Py415	Conflict Resolution
Sp/Fr101	Choice: Language for Professionals