



TRANSFER ARTICULATION AGREEMENT

**Cambridge College
Bachelor of Science in Managerial Accounting**

And

**Northern Essex Community College
Associate in Science in Accounting**

Fall 2018

NECC-Cambridge College Partnership

Northern Essex Community College's (NECC) partnership with Cambridge College enables A.S. In Accounting students to transfer up to 77 NECC credits toward a Cambridge College Bachelor of Science in Managerial Accounting.

The primary purpose of NECC's Accounting program partnership with Cambridge College is to maximize the number of transferable credits, and facilitate ease of enrollment between our two institutions.

This program partnership is designed to maximize the students' educational experience and earned credits in the following ways:

- Cambridge College provides graduates of Northern Essex Community College's Associate of Science in Accounting guaranteed admission into its Bachelor of Science in Managerial Accounting.
- Cambridge College accepts, *in total*, all credits constituting the NECC Associate of Science degree in Accounting.
- Cambridge College permits NECC's Accounting students to take additional NECC courses above and beyond the credits applied to their Associate's degree, for a total of up to 77 transferable credits. These additional NECC courses are identified in the table below, and must be completed at a grade of 2.0 or higher for inclusion in this program.
- Cambridge College will provide an eighteen (18) percent tuition discount for the Cambridge College portion of the program.


In order to continue providing students with the best possible opportunities to further their education, Northern Essex Community College and Cambridge College are committed to creating program partnerships that will insure that all students have the opportunity to continue to advance and excel.


This agreement shall remain in effect for a period of three years from the date listed below, with the provision that the terms specified herein will continue to apply to students admitted from Northern Essex Community College's AS in Accounting degree within one year of the expiration of the agreement. Each institution agrees to provide timely notice to the other in the event of any modification to the curriculum that might affect compatibility for admission and transfer of coursework. This agreement may be subject to change, with notification, if curriculum requirements change at either institution. Students admitted to the Northern Essex Community College's AS in Accounting degree program prior to such notification shall be admitted to Cambridge College on the basis of this agreement. This agreement is conditional upon the Business Department maintaining its' program approval from the Massachusetts Board of Higher Education.

Signatures

Date: May 22, 2018


Cambridge College



Deborah Jackson
President


Catherine Koverola, PhD
Gilda Gr. Gely
Provost, Vice President of Academic Affairs


James Lee, Ed. D.
Undergraduate Dean

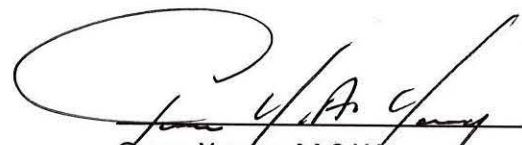
Northern Essex Community College


Lane Glenn, Ph. D
President


William Heineman, Ed. D
Vice President of Academic and
Student Affairs


Kelly Sullivan, J.D.
Dean, Technology, Arts and
Professions Studies


Kristen Quinn, MSA
Department Chair, Business
Administration


Grace Young, M.S.W.
Dean, Academic and Career Advising,
Articulation, and Transfer

**NORTHERN ESSEX A.S. IN ACCOUNTING
TO
CAMBRIDGE COLLEGE B.S. IN MANAGERIAL ACCOUNTING**

Northern Essex A.S. in Accounting		Cambridge College B.S. in Managerial Accounting	
GENERAL EDUCATION BLOCK			
ENG101 English Composition I	3	WRT101 College Writing I	3
ENG102 English Composition II	3	WRT102 College Writing II	3
COM111 Public Speaking	3	Arts & Humanities Elective I	3
BUS211 Business Law	3	Arts & Humanities Elective II	3
Science Elective	4	Nat. & Phys. Sciences Elective I	4
ACC205 Computerized Accounting Systems	3	Nat. & Phys. Science Elective II	3
SOC101 Intro to Sociology	3	Social Science Elective I	3
PSY 101 Introduction to Psychology OR PSY 105 Organizational Behavior	3	Social Science Elective II	3
CIS110 Computer Applications	3	CMP130 Intro. To Computer Applications	3
MAT 120 College Algebra or MAT 130	3/4	MAT101 College Math I	3/4
MAT 125 Statistics	4	MAT102 College Math II	3
Courses from NECC transferring as Open Electives			
BUS101 Introduction to Business	3	CC Elective I	3
ACC101 Introductory Accounting I	3	CC Elective II	3
ACC102 Introductory Accounting II	3	CC Elective III	3
ACC201 Intermediate Accounting I	3	CC Elective IV	3
ACC204 Tax Accounting	3	CC Elective V	3
MKT210 Principles of Marketing	3	CC Elective VI	3
Economics Elective	3	CC Elective VII	3
Program Elective (BUS105 or COP 110 Strongly Recommended)	3	CC Elective VIII	3

Northern Essex AS in Accounting		Cambridge College B.S. Managerial Accounting	
Man. Accounting B.S. DEGREE DISTRIBUTION (Major Requirements) (42 credits total)			
ACC202 Intermediate Accounting II	3	BSM 330 Financial Accounting	3
Waived by MAT 125 above		BSM 333 Statistics for Business	
See below		BSM 405 Corporate Finance and Investments	
ACC203 Managerial Accounting	3	BSM 481 Cost Management & Internal Controls	3
NECC AS in Accounting CREDITS	64/65		64/65

Additional Transferable Coursework (12 credits) Above and Beyond the NECC A.S. in Accounting			
FIN201 Business Finance	3	BSM 405 Corporate Finance and Investments	3
MGT201 Principles of Management	3	CC Elective IX	3
NECC Open Elective (any 200 level course)	3	CC Elective X	3
NECC Open Elective (any 200 level course)	3	CC Elective XI	3

Courses that must be taken at Cambridge College to Complete the BS Degree			
		LRN175 Principles & Processes of Adult Learning	3
		CTH225 Foundations of Critical Thinking	3
		WRT201 Research Approaches	3
		BSM 315 Diversity in the Workplace	3
		BSM 332 Financial Management	3
		BSM 345 Business Ethics	3
		BSM 409 Budget Preparation and Reporting	3
		BSM 409 Budget Preparation and Reporting	3
		BSM 411 Planning, Budgeting and Forecasting	3
		BSM 355 Performance Management	3
		BSM 482 Internal and External Auditing	3
		BSM 493 Decision Analysis and Risk Management	3
		BSM 494 Financial Statement Analysis	3
		BSM 490 Management Capstone	3
		CC Open Elective 1 or 2 credit course	1/2
Maximum Transferable NECC Credits	76/77	Minimum Credits Needed for CC degree	43/44