



## **Northern Essex Community College and Saint Joseph's College**

### **Transfer Agreement**

This Agreement provides transfer admission opportunities for academically qualified students and graduates of Northern Essex Community College (NECC) who are interested in completing their degrees through Saint Joseph's College Online (SJC). Please see the attached for a list of eligible programs.

#### **Terms of Agreement:**

- I. Saint Joseph's College Online will accept for admission a degree candidate who has earned a grade point average of 2.0 or better (based on a 4.0 scale) into the online Bachelor of Science degree program, upon confirmation of official transcripts. The student must be in good standing with NECC and meet any specific admission and enrollment standards and requirements for the program at SJC.
- II. NECC students accepted at SJC will receive academic credit for all College level courses that were successfully completed with a letter grade of C or better and are deemed comparable (based on current course description information, course/degree requirements and agreement by the representatives of the respective programs) to current SJC courses. Non-credit or remedial courses will not be accepted for transfer credit and/or graduation requirements. All transcripts will be reviewed on an individual basis.
- III. NECC graduates need to submit an application and official transcripts from NECC, as well as any other educational institutions previously attended.
- IV. If a student does not have the foundation or skill to enroll in an upper level course due to a lack of the appropriate introductory course(s), any necessary prerequisite course(s) will be required.

- V. Prerequisite and/or general education courses required for the Bachelor of Science may be transferred from NECC or other accredited institutions, but 25% of the identified course requirements must be completed at SJC. SJC will accept a maximum of 95 transfer credits, with the exception of the following: In the case of students taking two minors in the Interdisciplinary Studies program, the minimum number of credits required to be taken at SJC may exceed 25%.
- VI. Saint Joseph's College Online agrees to waive the application fee for all students of NECC.
- VII. This agreement will be reviewed annually and may be revised by mutual consent.
- VIII. Both entities agree to the right to use each other's names in print and media advertising to the public for the purpose of marketing the programs described herein.
- IX. NECC agrees to promote this partnership and provide informational materials to their students and graduates. SJC will reciprocate by including the partnership on their webpage.

NECC and SJC, recognizing the importance of providing a seamless coordination process for students, hereby enter into a Transfer Agreement. We, the undersigned, as the representatives of NECC and SJC, hereby demonstrate our commitment to full implementation of the agreement.

**NORTHERN ESSEX COMMUNITY COLLEGE**

Dr. Lane Glenn  
President

Date



Dr. William Heineman  
Vice President, Academic and Student Affairs

Date



Kristen Quinn, MSA  
Chair of Business Administration Dept

Date



Dr. Kelly Sullivan  
Dean, Business and Professional Studies

Date

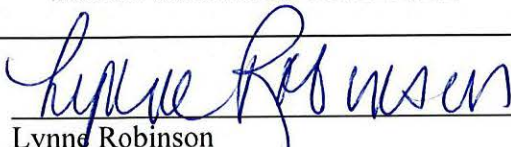
**Contact Information:**

Grace Y.A. Young, MSW  
Dean, Academic Policy, Advising,  
Articulation and Transfer

Northern Essex Community College  
100 Elliott Street, Room C 200B  
Haverhill, MA 01860

Email: gyoung@necc.mass.edu  
Phone: 978-556-3449

**SAINT JOSEPH'S COLLEGE**

  
Lynne Robinson  
Associate Vice President/Chief Enrollment  
Officer

Date

**Contact Information:**

Leah Pottle  
Assistant Director of Online  
Admissions and Articulation

Saint Joseph's College  
278 Whites Bridge Road  
Standish, Maine 04084-5236

E-mail: lpottle@sjcme.edu  
Phone: 207-893-7766

## **Eligible Programs:**

- **AS Business to Online BSBA**
- **AS Business Hospitality Management to Online BSBA**
- **AS Business Management to Online BSBA with Management major**
- **AS Accounting to Online BSBA with Accounting major**
- **Exhibit B – Course Equivalencies List**



**Exhibit A: 2018-2019 Northern Essex Community College AS Business Management to Saint Joseph's College Online BSBA Management**

Year 1 at NECC			SJC Equivalent		
<i>First Semester</i>	<i>Course Name</i>	<i>Credits</i>	<i>First Semester</i>	<i>Course Name</i>	<i>Credits</i>
ACC 101	Introductory Accounting I	3		Business Elective	3
BUS 101	Introduction to Business	3		Business Elective	3
ENG 101	English Composition I	3	EH 106	English Composition I	3
MAT	MATH Elective-MUST TAKE MAT 125: Statistics	4	MA 205	Elementary Statistics	3
PSY 105 OR SOC 101	Organizational Behavior OR Introduction to Sociology	3	MG 309 OR SO 201	Organization Behavior OR Principles of Sociology	3
<i>Second Semester</i>	<i>Course Name</i>	<i>Credits</i>	<i>Second Semester</i>	<i>Course Name</i>	<i>Credits</i>
ACC 102	Introductory Accounting II	3	AC 210	Financial Accounting	3
CIS 110	Computer Applications	3		Business Elective	3
ENG 102	English Composition II	3	EH 107	English Composition II	3
MAT	Math Elective	3		Elective	3
PSY 105 OR SOC 101	Organizational Behavior OR Introduction to Sociology	3	MG 309 OR SO 201	Organization Behavior OR Principles of Sociology	3
Year 2 at NECC			SJC Equivalent		
<i>Third Semester</i>	<i>Course Name</i>	<i>Credits</i>	<i>Third Semester</i>	<i>Course Name</i>	<i>Credits</i>
BUS 211	Business Law I	3	BA 301	Business Law I	3
BUS	Business Elective	3		Business Elective	3
COM 111	Public Speaking	3		Arts, Creativity & Self-Knowledge Elective	3
FIN 201	Business Finance	3	FI 301	Business Finance	3
MKT 210	Principles of Marketing	3	MK 201	Introduction to Marketing	3
<i>Fourth Semester</i>	<i>Course Name</i>	<i>Credits</i>	<i>Fourth Semester</i>	<i>Course Name</i>	<i>Credits</i>
BUS 102	Introduction to Entrepreneurship	3	MK 402	Entrepreneurship	3
ECO	Economics Elective	3	BA 201 OR BA 202	Microeconomics OR Macroeconomics	3
MGT 201	Principles of Management	3	MG 101	Introduction to Management	3
	Science Elective	4		Nature & Society Elective	4
BUS 105 OR COP 110	Managerial Business Communications OR Internship Education	3		Business Elective	3
<b>AS credits earned</b>		<b>62</b>	<b>AS credits applied</b>		<b>61</b>

\*Students must take whichever course they did not take as part of their AS program above, as SJC required both Macroeconomics and Microeconomics.

Remaining Courses		
HY 104	Modern Global History	3
TH 100 OR TH 101	Intro Judeo-Christian Traditions OR Catholic Doctrine & Theology	3
PH 200	Human Nature & Ethics	3
HY	History Elective	3
TH	Theology Elective	3
PH	Philosophy Elective	3
ES 101	Introduction to Environmental Science	3
EH	English Elective	3
AC 211	Managerial Accounting	3
BA 201 OR* BA 202	Microeconomics OR* Macroeconomics	3
BA 306	Business Ethics	3
BA 350	MIS for Management	3
MG 302	Human Resource Management	3
MG 410	Strategic Management	3
MG 307	Small Business Management	3
MG 311	Change Management	3
MG 320	Conflict Management/Mediation	3
MG 330	International Management	3
	General Elective(s)	13

<b>Remaining Courses Total</b>	<b>67</b>
<b>Total</b>	<b>128</b>

\*Students must earn a minimum of 33 credits at Saint Joseph's College and 18 credits must be within their major.

\*Students must complete at least 128 credits in order to receive a Bachelor's Degree

\*This template should be used as a guide. Official evaluations will take place after the student is accepted at Saint Joseph's College and all official transcripts have been received.