



**Cambridge
College**



**Northern Essex
Community College**

TRANSFER ARTICULATION AGREEMENT

Cambridge College

Bachelor of Science in Health Care Management

And

Northern Essex Community College

Associate in Science in Business Management: Healthcare Practice Management

Spring 2017

Northern Essex Community College
AS in Business Management: Healthcare Practice Management
To
Cambridge College
BS in Health Care Management
NECC-Cambridge College Partnership

Northern Essex Community College's partnership with Cambridge College enables A.S. in Healthcare Practice Management students to transfer up to 72 NECC credits toward a Cambridge College Bachelor of Science in Health Care Management.

The primary purpose of our Healthcare Practice Management program partnership with Cambridge College is to maximize the number of transferable credits, and facilitate ease of enrollment between our two institutions.

This program partnership is designed to maximize the students' educational experience and earned credits in the following ways:

- Cambridge College provides graduates of Northern Essex Community College's Associate of Science in Healthcare Practice Management guaranteed admission into its Bachelor of Science in Health Care Management.
- Cambridge College accepts, *in total*, all credits constituting the NECC Associate of Science degree in Healthcare Practice Management.
- Cambridge College permits NECC's Healthcare Practice Management students to take additional NECC courses above and beyond the credits applied to their Associate's degree, for a total of up to 72 transferable credits. These additional NECC courses are identified in the table below, and must be completed at a grade of 2.0 or higher for inclusion in this program.
- Cambridge College will provide an eighteen (18) percent tuition discount for the Cambridge College portion of the program.

In order to continue providing students with the best possible opportunities to further their education, Northern Essex Community College and Cambridge College are committed to creating program partnerships that will insure that all students have the opportunity to continue to advance and excel.

This agreement shall remain in effect for a period of three years from the date listed below, with the provision that the terms specified herein will continue to apply to students admitted from Northern Essex Community College's AS Business Management: Healthcare Practice degree within one year of the expiration of the agreement. Each institution agrees to provide timely notice to the other in the event of any modification to the curriculum that might affect compatibility for

admission and transfer of coursework. This agreement may be subject to change, with notification, if curriculum requirements change at either institution. Students admitted to the Northern Essex Community College's AS Business Management Healthcare Practice degree program prior to such notification shall be admitted to Cambridge College on the basis of this agreement. This agreement is conditional upon the Business Department maintaining its' program approval from the Massachusetts Board of Higher Education.

**NORTHERN ESSEX A.S. BUSINESS MANAGEMENT (HEALTHCARE PRACTICE)
TO
CAMBRIDGE COLLEGE B.S. IN HEALTH CARE MANAGEMENT**

Northern Essex A.S. Business Management (Healthcare Practice)		Cambridge College B.S. Health Care Management	
GENERAL EDUCATION BLOCK			
ENG101 English Composition I	3	WRT101 College Writing I	3
ENG102 English Composition II	3	WRT102 College Writing II	3
		Arts & Humanities Elective I	3
		Arts & Humanities Elective II	3
Science Elective I	3	Nat. & Phys. Sciences Elective I	3
Science Elective II	3	Nat. & Phys. Sciences Elective II	3
Social Science Elective I Strongly Recommended: PSY 101???	3	Social Science Elective I (PSY 110 Systems Thinking in Psychology required)	3
COM 112 Interpersonal Communications	3	Social Science Elective II	
Computer Elective CIS 110; 112, 113 or 210	3	CMP130 Intro. To Computer Applications	3
See additional coursework below		MAT101 College Math I	3
MAT 125-Statistics	4	MAT102 College Math II	4
Courses from NECC transferring as Open Electives			
BUS 105 Managerial Business Communications	3	Cambridge College Open Elective	3
BUS 211 Business Law I	3	Cambridge College Open Elective	3
HES 104 Medical Office Administration	3	Cambridge College Open Elective	3
HES 115 Medical Terminology	3	Cambridge College Open Elective	3
HES 203 Healthcare Management Leadership Skills	3	Cambridge College Open Elective	3

Northern Essex A.S. Business Management (Healthcare Practice)		Cambridge College B.S. Health Care Management	
B.S. DEGREE DISTRIBUTION (Major Requirements) (42 credits total)			
BUS 101 Introduction to Business	3	BSM 305 Principles of Managing Organizations	3
Accounting Elective	3	BSM 330 Financial Accounting	3
HES 109 Fundamentals of Healthcare Finance	3	BSM 332 Financial Management	3
HES 108 Introduction to Healthcare Services	3	BSM 350 Comparative Health Care Systems	3
MGT 205 Human Resource Management	3	BSM 351 Human Resource Management in Health Care	3
	3	BSM 352 Health Care Economics	3
HES 201 Healthcare Law and Ethics	3	BSM 354 Legal & Ethical Aspects of Health Care	3
MRT 103 Coding and Classification for Medical Billing	3	HCM 300 Health Insurance and Reimbursement	3
	64		64
ADDITIONAL COURSES TO BE TAKEN AT NORTHERN ESSEX			

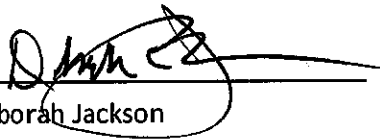
200-level or above Arts and Humanities course	3	Arts and Humanities Elective	3
200-level or above Arts and Humanities course	3	Arts and Humanities Elective	3
MAT 122- Quantitative Reasoning	3	College Math I	3
	73		73

Courses that must be taken at Cambridge College to Complete the BS Degree			
		LRN175 Principles & Processes of Adult Learning	3
		CTH225 Foundations of Critical Thinking	3
		WRT201 Research Approaches	3
		BSM 333 Statistics for Business	3
		BSM340 Managing Information Systems and Databases	3
		COM 322 Effective Oral Presentations	3
		SCI 339 Epidemiology and Public Health	3
		HCM 301 Health Care Policy and Reform	3
		HCM 490 Health Care Management Capstone	3
		CC Open Elective	3
		CC Open Elective	3
		CC Open Elective	3
		CC Open Elective	3
		CC Open Elective	3
		CC Open Elective	3
		CC 2-credit Open Elective (or two 1-credit electives)	2
Maximum Transferable NECC Credits	73	Minimum Credits Needed for CC degree	47

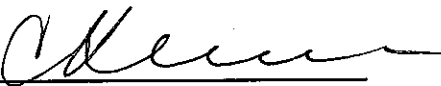
Signatures

Date: _____

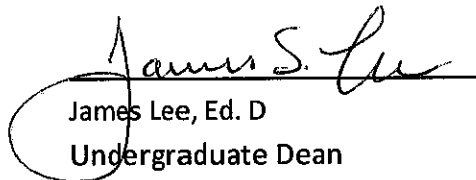
Cambridge College



Deborah Jackson
President

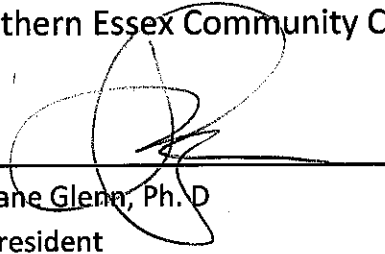


Catherine Koverola, PhD
Provost, Vice President of Academic Affairs




James Lee, Ed. D
Undergraduate Dean


Northern Essex Community College



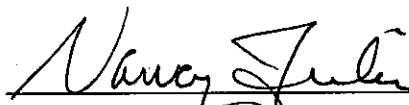
Lane Glenn, Ph. D
President



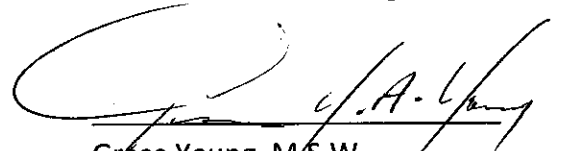
William Heineman, Ed. D
Vice President of Academic and
Student Affairs



Mary Farrell, M.S.
Dean, Health Professions



Nancy Julin, M. Ed; R.N.T.R
Assistant Dean, Health Professions and
Director of iHealth Programs



Grace Young, M.S.W.
Dean, Academic and Career Advising,
Articulation, and Transfer