

# TRANSFER ARTICULATION AGREEMENT

Northern Essex Community College  
Associate in Science  
Business Transfer

and

Endicott College Van Loan School of Professional Studies  
Bachelor of Science  
Business Management

Fall 2020

**ARTICULATION AND TRANSFER AGREEMENT**  
*between*  
**Northern Essex Community College**  
*and*  
**Endicott College Van Loan School of Professional Studies**

**WHEREAS** this articulation and transfer agreement is designed to coordinate transfer policies, enhance advising, and promote the acceptance of the programmatic transfer of courses/credits between **Endicott College Van Loan School of Professional Studies (Van Loan)** and **Northern Essex Community College (NECC)** and encourage completion of the Bachelor's Degree.

Given the physical proximity, service area, commitment to diversity, and the mission of the two institutions, it is only fitting that Van Loan and NECC form a guaranteed admission articulation agreement. Both institutions are regionally accredited by the New England Association of Schools and Colleges (NEASC) with long standing histories in higher education. This agreement will make opportunities for learning accessible to a wider student population in the surrounding communities.

**Northern Essex Community College Mission Statement:**

*At NECC, our mission is to educate and inspire our students to succeed. We provide a welcoming environment focused on teaching and learning—strongly committed to unlocking the potential within each student and empowering our diverse community of learners to meet their individual goals. We are a community college dedicated to creating vibrant and innovative opportunities that encourage excellence and enhance the cultural and economic life of our region.*

**Endicott College Mission Statement:**

*Shaped by a bold entrepreneurial spirit, Endicott College offers students a vibrant academic environment that remains true to its founding principle of integrating professional and liberal arts with experiential learning including internship opportunities across disciplines. The College fosters a spirit of excellence by creating a challenging yet supportive and inclusive environment in which students are encouraged to take intellectual risks, pursue scholarly and creative interests, contribute to the community, and explore diverse career paths. Endicott is committed to supporting the personal and professional development of its students, preparing them to assume meaningful roles within the greater community both domestically and internationally.*

**SUMMARY STATEMENT**

This agreement will provide a transfer pathway for students from NECC to obtain a Bachelor's Degree from Endicott College Van Loan School of Professional Studies. Students who have received an associate degree from Northern Essex Community College, with a 2.5 cumulative GPA or higher, will be admitted in approved programs (see Appendix A). Students with a GPA lower than a 2.5 cumulative average are encouraged to discuss a transfer plan with their Academic Advisor.



## TERMS AND CONDITIONS

### Administrative Matters:

At least one academic administrator or faculty member from each Institution will be appointed to act as liaisons for the implementation of this agreement, to serve as primary contact persons, and to communicate any changes to this agreement to the respective faculty members, advisors, admissions counselors, and others. Responsibility for oversight of this agreement rests with the Vice President of Academic Affairs (or designee) at Van Loan and the Vice President of Academic Affairs (or designee) at NECC. Both parties agree to communicate annually regarding any changes in their respective programs that may affect this agreement.

Van Loan and Northern Essex Community College agree to collaborate in the areas of publicity, marketing, recruitment, curriculum, and transfer efforts as follows:

- All announcements, publicity, marketing, and recruitment activities by either institution relative to the articulation agreement will be done following a plan collaboratively developed and agreed to by both parties.
- Faculty and staff at both institutions will share information in this agreement with interested and qualified students, and both institutions will provide counseling and advising to current and prospective students.

### Student Admissions and Enrollment Guidelines:

1. Van Loan will accept Associate degree graduates in accordance with the limitations and procedures set forth in this Agreement and Appendix A. To be admitted, a NECC student must have earned a grade point average of 2.5 or higher (on a 4.0 scale) in their NECC degree program.
2. Students accepted for admission under this agreement will receive academic credit for all college-level courses applied toward the requirements of the Associate degree. Transferable college-level courses must meet a grade minimum of C- or higher. Non-credit and/or remedial courses adjudged to be below college level will not be accepted for transfer. Students should consult curriculum maps to review accepted credit and progress toward a degree at Van Loan. Precisely how transferred credits will apply to the specific degree will be determined once the student declares a major.
3. Advanced Placement (AP), College-Level Examination Program (CLEP), NECC Challenge Exams, and Prior Learning Assessment (PLA) credit completed and/or accepted by NECC will be honored by Van Loan. Students seeking credit for PLA courses must provide Van Loan with official transcripts, an official PLA score sheet from The College Board and PLA portfolio/work product for validation.
4. It is understood that if a student changes his/her major upon transfer to Van Loan and does not have the foundation or skill to enroll in an upper level course because he/she has not taken prerequisite introductory courses, he/she will be required to take any necessary prerequisites(s).
5. Final decision on student acceptance will be based on Van Loan policy and procedure. Van Loan reserves the right to rescind an offer of acceptance if a student is no longer considered in good academic standing or disciplinary sanctions occur between the times of acceptance to matriculation.
6. The Van Loan catalog contains all information about degree requirements. Students wishing to plan their Associate degree program to ensure meeting prerequisites for upper division courses are encouraged to communicate early with the transfer counselor at Van Loan to secure specific information about transfer credit.

### Financial Aid / Scholarship Opportunities

Students eligible for admission pursuant to this agreement will be eligible to receive financial assistance through the Financial Aid office at Van Loan. Students must complete the Free Application for Federal Student Aid (FAFSA) and the Van Loan New Student Application for Financial Aid to determine scholarship, grant, and loan eligibility.

All applicants are encouraged to fill out the Free Application for Federal Student Aid (FAFSA) to determine scholarship, grant, and loan eligibility. All applicants are eligible and are encouraged to apply for a Van Loan scholarship through the admissions application process.

Van Loan participates in the Yellow Ribbon Program and the post 9/11 G.I. Bill. Under these programs, Van Loan may contribute additional funds to help assist veterans further their education. Veterans utilizing this agreement are encouraged to meet with admissions staff at Van Loan for more information.

### **TERM, AMENDMENT, AND TERMINATION**

This agreement is effective immediately and will continue until termination by either party. The agreement will be reviewed every three (3) years, and may be terminated by either party with not less than one year's written notice. Additional program approvals may be added to this agreement with the agreement of both institutions. This Agreement is not assignable and may not be amended, revised or modified, except in writing executed by the parties. If the agreement is terminated for any reason, NECC students who were accepted into or enrolled in the articulated program prior to the termination of the agreement will be able to complete the degree program and will not be negatively impacted.



TRANSFER AND ARTICULATION AGREEMENT  
NORTHERN ESSEX COMMUNITY COLLEGE to ENDICOTT COLLEGE  
VAN LOAN SCHOOL OF PROFESSIONAL STUDIES

**A.S. BUSINESS TRANSFER to B.S. BUSINESS MANAGEMENT**

<b>NORTHERN ESSEX COMMUNITY COLLEGE</b>	<b>ENDICOTT COLLEGE VAN LOAN SCHOOL OF PROFESSIONAL STUDIES</b>
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<p>NECC A.S. in Business Transfer requirements will transfer as part of a blanket transfer to Van Loan. Van Loan will accept <b>63</b> credits from NECC to complete the major requirements in column two of this table.</p> <p>*Van Loan accepts up to 85 transfer credits and will personally work with each student on transferring any remaining credits into their degree program.</p>	MAJOR REQUIREMENTS	CREDITS
	ACC 175: FINANCIAL ACCOUNTING	3
	BUS 110: BUSINESS COMPUTERS	3
	BUS 120: BUSINESS FUNDAMENTALS I	3
	ECN 201: MACROECONOMICS	3
	ECN 202: MICROECONOMICS	3
	BUSINESS MAJOR ELECTIVE REQUIREMENT	3
	BUSINESS MAJOR ELECTIVE REQUIREMENT	3
	BUSINESS MAJOR ELECTIVE REQUIREMENT	3
	GEN ED: WORLD CULTURES	3
	GEN ED: LITERARY PERSPECTIVES	3
	GEN ED: INDIVIDUAL AND SOCIETY	3
	ENG 111: CRITICAL READING AND WRITING I	3
	ENG 112: CRITICAL READING AND WRITING II	3
	GEN ED: SCIENCE AND TECH	3
	GEN ED: QUANTITATIVE REASONING *IF MAT125 IS TAKEN OR NORMAL GEN ED COURSE	4
	GENERAL EDUCATION ELECTIVE	3
	GENERAL EDUCATION ELECTIVE	3
	GENERAL EDUCATION ELECTIVE	3
	OPEN ELECTIVE	4
	OPEN ELECTIVE	4

**REMAINING COURSES REQUIRED FOR GRADUATION: BLANKETTRANSFER TOTALS**

**63 Credits**

**BUSINESS RELATED COURSES**

ACC 175: MANAGERIAL ACCOUNTING	3
BUS 121 BUSINESS FUNDAMENTALS II	3
BUS 200: MARKETING	3
BUS 210: FINANCE	3
BUS 270: COMMUNICATING IN BUSINESS	3
BUS320 ORGANIZATIONAL BEHAVIOR	3
CAREER TRANSITIONS	3

**UPPER LEVEL ELECTIVES**

300-400 LEVEL ELECTIVE	3
300-400 LEVEL ELECTIVE	3

**SENIOR THESIS PROJECT**

LST 305: APPLIED RESEARCH METHODS	3
BUS 489: SENIOR THESIS I	3
BUS 490: SENIOR THESIS II	3

**OTHER GENERAL EDUCATION/ELECTIVE REQUIREMENTS**

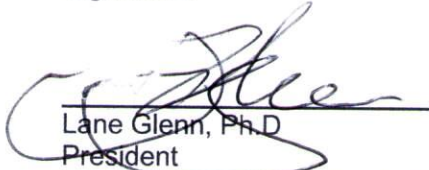
GEN ED: AESTHETIC AWARENESS	3
GEN ED: ETHICAL REASONING	3
GEN ED: GLOBAL ISSUES	3
GENERAL EDUCATION ELECTIVE	3
5 OPEN ELECTIVE COURSES	15
TOTAL REMAINING CREDITS	63

**Transfer Articulation Agreement**  
NORTHERN ESSEX COMMUNITY COLLEGE to ENDICOTT COLLEGE VAN LOAN  
SCHOOL OF PROFESSIONAL STUDIES

**Northern Essex Community College**

Signatures

Dates



Lane Glenn, Ph.D  
President

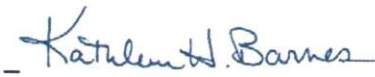
Northern Essex Community College

9/7/20

**Endicott College Van Loan School of Professional Studies**

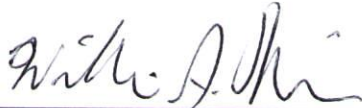
Signatures

Dates



Kathleen H. Barnes, Ph.D  
Interim Provost  
Endicott College

5/16/20



William Heineman, EdD  
Vice President of Academic and  
Student Affairs  
Northern Essex Community College

8/21/2020



Laura Douglass, Ph.D  
Dean, Van Loan School of Professional Studies  
Endicott College

6/8/20



Scott A. Lancaster, Ph.D., MHA, NRP  
Interim Dean: Division of Health  
Professions  
Northern Essex Community College

8/10/20

Kelly Sullivan (signed via email)

8/3/20

Kelly Sullivan, JD  
Dean, Business & Professional  
Studies North Essex Community  
College